



# NEWSLETTER

8800 South Minturn Road - Le Grand California 95333 USA  
 Office 559-665-8500 FAX 559-665-8588  
[www.minturnnut.com](http://www.minturnnut.com)

**July 2020**

## Almond Industry Position Report

	<b>June 2020</b>
	<i>Million Lbs</i>
Carry-in August 1, 2019 .....	<b>318.3</b>
2019 Net Marketable Crop ( <i>Received to date</i> ).....	<b>2,496.4</b>
<b>Total Supply</b> .....	<b>2,814.7</b>
<b>Sold Shipped &amp; Not Shipped</b>	
<b>Domestic</b> .....	<b>901.6</b>
<b>Export</b> .....	<b>1,660.8</b>
<b>Total Sold</b> .....	<b>2,562.4</b>
<b>Uncommitted Inventory (Not Sold)</b> .....	<b>252.3</b>

### Position Report

California went back into positive territory for the month of June by shipping 175.4 million pounds which is an increase of 6.2% over last year. Both Domestic and Export shipments were up for the month by 2.4% and 8.2%, respectively. Year-to-date shipments are now 3.9% ahead of last year which puts the industry on pace for having another record shipping year. Total commitments are at a healthy 370.2 million pounds which is 30.7% ahead of last year but due to the larger crop, uncommitted inventory is still sitting at 252.2 million pounds which is 33.4% more than prior year. Expect strong shipments for the next couple months as reflected by the high commitment figures. Based on the above numbers the industry is currently 91% sold. Carry-in looks to be roughly 450 million pounds.

New 2020 commitments moved up to 458 million pounds. This is a whopping 98% increase over last year! With the 3-billion-pound crop estimate, this still only puts our industry at a 13.3% sold level including carry-in.

### 2019 California Almond Objective Measurement Report

The NASS Objective Estimate was released last Tuesday and reflected a crop figure of 3 billion pounds which would be an increase of 18% over last year's crop. This was a number most expected and matches identical to the Subjective Estimate. The projection is based on 1,260,000 bearing acres with an average yield of 2,380 pounds per acre. Samples were derived from 909 orchard blocks throughout the state.

### The Market

Prices have been flat over the last month as both buyers and sellers were anticipating the release of the Objective Estimate. Since the 3-billion-pound figure fit into most people's expectations it was really met with a thud in regards to the overall marketplace. Prices have barely moved post report and even after these strong shipment numbers, prices still remain static. The main reason for this is that at the end of the day, we are going into a record crop year and the buyers know that. It doesn't help that we are still fighting the global Covid pandemic with much uncertainty, in regards to what the global demand curve will look like. California did a great job of shipping 2019 crop but even then, carry-in will increase by over 100 million pounds due to the larger crop. This puts California in a position where it must begin the 2020 crop at a record pace in order to make a dent on the supply side. The good news is that at these lower price points buyers have a lot of interest, especially those in our Domestic and European markets. Consumption will increase and hopefully roll into the new year when we hopefully get the Covid 19 pandemic behind us.

*"Buyer & Seller of Quality California Almonds"*