



NEWSLETTER

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December 2018

Almond Industry Position Report

November 2018

	<u>Million Lbs</u>
Carry-in August 1, 2018	359.0
2018 Net Marketable Crop (Received to date).....	1,946.9
Total Supply	2,305.9
Sold Shipped & Not Shipped	
Domestic	499.9
Export	896.5
Total Sold	1,396.4
Uncommitted Inventory (Not Sold)	909.5

Position Report

November was a very good month that saw California ship 237.6 million pounds, which is a new record and 4% more than last year. Shipments were driven by both domestic and export destinations which were up by 5.1% and 3.6%, respectively. Both of these numbers represent new records. Commitments are still off by -10.8% over last year but the industry has been catching up quickly over the course of the last couple months. One surprising number from the report was total crop receipts which are only at 1,986.7 billion pounds or 0.33% down from the prior year. Harvest was indeed later and sporadic in some locations, but with that said, the numbers suggest the crop size will likely fall short of the 2.45-billion-pound Objective Estimate. Using the above numbers and applying the new estimate of 2.30 billion, our industry's sold position is 53.1%.

The Market

Pricing had gone up \$0.15 - \$0.25 per pound off the back of the strong November Position Report. Markets across the globe have been hitting seemingly on all cylinders. After the strong position of November, many buyers who had been on the sidelines decided to jump fully into the market. Europe has been the strongest driver and in turn has helped propel the bottom end of the market. This Position Report only helped to solidify current sentiment and strengthen the firming trend. Now that the crop is looking to be under Objective Estimate, this momentum should carry well into bloom as upcoming shipment months appear to be strong as well. This is quite the reversal from only three months ago where global uncertainty and potential record supply had put a bearish tone into the marketplace. As it has turned out, all of the pessimism regarding trade issues and devalued currencies thus far have not overly hurt our sales. China is now only off by -8% compared to last year. Imagine the market potential in the region if we had an agreement that even closely resembled free trade?

2018 Crop January Progress Payment

Minturn Nut will issue our first progress payment in January next year and release numbers at that time.

Minturn Nut wishes you a Merry Christmas and a prosperous New Year!

Christmas Office Schedule

Closed December 24th & 25th ~ Open December 26th – 28th

Closed December 31st and January 1st ~ Open January 2rd

"Buyer & Seller of Quality California Almonds"