



NEWSLETTER

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August 2018

Almond Industry Position Report

July 2018

	<u>Million Lbs</u>
Carry-in August 1, 2017	398.7
2017 Net Marketable Crop (Received to date).....	<u>2,215.3</u>
Total Supply.....	2,614.0
Sold Shipped & Not Shipped	
Domestic	823.1
Export.....	<u>1,605.0</u>
Total Sold.....	2,428.1
Uncommitted Inventory (Not Sold).....	185.9

Position Report

For the 3rd consecutive month, California shipped less than the previous year by moving 143.8 million pounds which is down 6.6%. Total year-to-date shipments ended at a record 2,251.5 billion pounds, putting our industry 7.2% ahead of the 2016 crop. Domestic actually had a strong month by shipping a record 59.9 million pounds which is 4.3% up, while exports were down 13.1% or 83.9 million pounds. Uncommitted inventory sits at only 192.3 million pounds, which is 5% less than last year even though we had a larger crop. Carry-over should settle around a reasonable 360 million pounds. New crop commitments are at 261 million pounds which is down 35% from this same time last year when we had 405 million pounds booked.

The Market

Demand had been “hit and miss” throughout the previous month with buyers having had lower price expectations than what handlers and growers were willing to sell for. Overall, the market trended flat to slightly increasing depending on the item. Current inventory is all but gone so pricing remained firm for the buyers who needed to cover near-by shipments. The only real solid new crop demand has been coming from India for both Independence and Nonpareil inshell as well as the EU for standard 5% material. Other than those items, most other markets have been content on waiting as they feel California is undersold and that new crop should be in line with Objective estimate. On top of that, there is economic uncertainty in some of our key markets such as China where tariffs are being implemented, and the Middle East where currencies are rapidly devaluing against the dollar. This makes buyers hesitant to take long term coverage so more hand-to-mouth buying takes place.

2018 Seasonal Pool Delivery Payment

The Seasonal Pool Delivery Payment for the 2018 crop will be \$0.68 per pound on Nonpareil, \$0.60 per pound on Independence inshell and \$0.50 per pound on all other types. Delivery payments will be made twice a month as your crop is received and graded by USDA thru the 15th and end of each month.

2017 Crop Final Payment

Minturn Nut is planning to announce and make our final payment this Friday, August 17th.

Reminder: Grower Deferment Payment Schedule Agreement

Deferments are to be in place prior to crop delivery. If you need a deferment form, please call your field representative or Jennifer in the office. Thank you and have a smooth, dry harvest.

“Buyer & Seller of Quality California Almonds”